



Finance Committee/Budget Workshop Meeting February 16, 2022



# Agenda

- Audit Presentation Roxanne McMurtry Herbein + Co
- Capital Plan Review
- 2021/2022 Cash Flow Update
- 2021/2022 Budget Projection
- 2022/2023 Budget Preliminary
  - State Budget Proposal
  - Budget Challenges
  - Personnel & Support Staff
  - Fund balance review
- Voting Meeting Agenda Items
- West Reading TIF Proposal



# 2021/2022 Cash Flow Projections (as of 12/31/21)

			<u>vv</u>		ea School Distr				
				Cash Flow - Pro	jected versus Actua	ı			
		dood o d					atural .		
<u>Budgeted</u> <u>Cash Inflow vs. Cash Outflows</u>				Actual  Cash Inflow vs. Cash Outflows					
Month	Revenue	Expense	Surplus/(Deficit)		Month	Revenue	<u>Expense</u>	Surplus/(Deficit)	
July	\$4,339,586.84	\$1,856,679.94	\$2,482,906.90		July	\$4,598,693.53	\$1,576,720.86	\$3,021,972.67	
August	\$15,809,007.16	\$2,242,670.65	\$13,566,336.51		August	\$19,670,083.06	\$2,881,821.16	\$16,788,261.90	
September	\$6,560,159.30	\$4,411,070.37	\$2,149,088.93		September	\$3,288,616.22	\$4,523,869.65	(\$1,235,253.43)	
October	\$2,154,077.81	\$3,168,914.24	(\$1,014,836.44)		October	\$1,857,450.82	\$2,535,818.82	(\$678,368.00)	
November	\$1,323,720.21	\$2,487,626.75	(\$1,163,906.55)		November	\$1,488,580.74	\$2,706,650.87	(\$1,218,070.13)	
December	\$1,772,233.54	\$4,593,694.12	(\$2,821,460.59)		December	\$1,888,064.44	\$4,176,333.09	(\$2,288,268.65)	
January	\$1,254,800.64	\$2,192,604.85	(\$937,804.21)		January	\$60.16	\$1,333,309.99	(\$1,333,249.83)	
February	\$1,020,252.41	\$5,590,934.89	(\$4,570,682.48)		February	\$0.00	\$2,269,672.00	(\$2,269,672.00)	
March	\$1,812,974.09	\$4,214,005.73	(\$2,401,031.64)		March	\$0.00	\$0.00	\$0.00	
April	\$920,297.32	\$2,460,697.63	(\$1,540,400.31)		April	\$0.00	\$0.00	\$0.00	
May	\$1,021,511.71	\$2,252,484.84	(\$1,230,973.13)		May	\$0.00	\$0.00	\$0.00	
June	\$2,515,018.97	\$5,279,345.99	(\$2,764,327.01)		June	\$0.00	\$0.00	\$0.00	
Julie	\$2,313,018.97	\$3,279,343.99	(\$2,704,327.01)		Julie	\$0.00	\$0.00	\$0.00	
Total	\$40,503,640.00	\$40,750,730.00	(\$247,090.00)		Total	\$32,791,548.97	\$22,004,196.44	\$10,787,352.53	
		<u>Revenue</u>					<u>Expense</u>		
				% Actual to					% Actual
Month	Budgeted	<u>Actual</u>	Variance	Budget	Month	Budgeted	Actual	<u>Variance</u>	Budget
July	\$4,339,586.84	\$4,598,693.53	\$259,106.69	5.97%	July	\$1,856,679.94	\$1,576,720.86	\$279,959.08	15.0
August	\$15,809,007.16	\$19,670,083.06	\$3,861,075.90	24.42%	August	\$2,242,670.65	\$2,881,821.16	(\$639,150.51)	-28.5
September	\$6,560,159.30	\$3,288,616.22	(\$3,271,543.08)	-49.87%	September	\$4,411,070.37	\$4,523,869.65	(\$112,799.28)	-2.5
October	\$2,154,077.81	\$1,857,450.82	(\$296,626.99)	-13.77%	October	\$3,168,914.24	\$2,535,818.82	\$633,095.42	19.9
November	\$1,323,720.21	\$1,488,580.74	\$164,860.53	12.45%	November	\$2,487,626.75	\$2,706,650.87	(\$219,024.12)	-8.8
December	\$1,772,233.54	\$1,888,064.44	\$115,830.90	6.54%	December	\$4,593,694.12	\$4,176,333.09	\$417,361.03	9.0
January	\$1,254,800.64	\$60.16	(\$1,254,740.48)	-100.00%	January	\$2,192,604.85	\$1,333,309.99	\$859,294.86	39.1
February	\$1,020,252.41	\$0.00	(\$1,020,252.41)	-100.00%	February	\$5,590,934.89	\$2,269,672.00	\$3,321,262.89	59.4
March	\$1,812,974.09	\$0.00	(\$1,812,974.09)	-100.00%	March	\$4,214,005.73	\$0.00	\$4,214,005.73	100.0
April	\$920,297.32	\$0.00	(\$920,297.32)	-100.00%	April	\$2,460,697.63	\$0.00	\$2,460,697.63	100.0
May	\$1,021,511.71	\$0.00	(\$1,021,511.71)	-100.00%	May	\$2,252,484.84	\$0.00	\$2,252,484.84	100.0
June	\$2,515,018.97	\$0.00	(\$2,515,018.97)	-100.00%	June	\$5,279,345.99	\$0.00	\$5,279,345.99	100.0
Total	\$40,503,640.00	\$32,791,548.97		80.96%	Total	\$40,750,730.00	\$22,004,196.44		54.0
iotai	340,303,040.00	332,791,348.97		80.96%	IOtal	340,730,730.00	322,004,190.44		34.0
	Devenue Deeld bu	% to Budget (Commi	maissa			Francisco di trompo de 1974	a Budgat (Cumulativ	-1	
Month	Budgeted	% to Budget (Cumul Actual	Over/Under		Month	Budgeted	o Budget (Cumulativ Actual	Over/Under	
July	10.71%	11.35%	0.64%		July	4.56%	3.87%	-0.69%	
August	49.75%		10.17%		August	10.06%	10.94%	0.88%	
September	65.94%	68.04%	2.10%		September	20.88%	22.04%	1.16%	
October	71.26%	72.62%	1.36%		October	28.66%	28.27%	-0.40%	
November	74.53%		1.77%		November	34.76%	34.91%	0.14%	
December	78.90%	80.96%	2.06%		December	46.04%	45.16%	-0.88%	
January	82.00%		-1.04%		January	51.42%	48.43%	-2.99%	
February	84.52%	80.96%	-3.56%		February	65.14%	54.00%	-11.14%	
	89.00%	80.96%	-8.04%		March	75.48%	54.00%	-21.48%	
March	91.27%		-10.31%		April	81.52%	54.00%	-27.52%	
March April		00.5070	10.5170			01.52/0			
April		80 96%	-17 82%		May	87 N/W	54 00%	-33 N5%	
April May	93.79%	80.96% 80.96%	-12.83% -19.04%		May	87.04% 100.00%	54.00% 54.00%	-33.05% -46.00%	
April		80.96% 80.96%	-12.83% -19.04%		May June	87.04% 100.00%	54.00% 54.00%	-33.05% -46.00%	

# 2021/2022 Budget Projections

### **General Fund | Financial Forecast**

For the Period Ending December 31, 2021

			Add: Anticipated	~		Variance
	Prior YTD	Current YTD	Revenues / Expenses	Annual Forecast	Annual Budget	Fav / (Unfav)
REVENUES						
Local	\$26,929,083	\$27,772,971	\$3,306,523	\$31,079,493	\$30,681,196	\$398,297
State	2,439,979	2,626,056	5,138,280	7,764,336	7,433,800	330,536
Federal	327,288	702,994	1,342,591	2,045,584	2,388,644	(343,060)
Other Revenue	0	0	0	0	0	0
TOTAL REVENUE	\$29,696,350	\$31,102,020	\$9,787,394	\$40,889,414	\$40,503,640	\$385,774
EXPENDITURES						
Salaries	\$6,000,643	\$6,906,628	\$10,770,132	\$17,676,760	\$17,518,641	(\$158,119)
Benefits	4,419,288	4,788,541	6,819,060	11,607,601	11,591,788	(15,813)
Contracted Services	423,113	678,820	808,483	1,487,303	1,343,258	(144,045)
Purchased Services	311,330	387,404	361,724	749,128	700,961	(48,167)
Other Purchased Services	1,416,712	1,474,564	1,815,726	3,290,289	3,231,954	(58,335)
Supplies	1,012,919	965,064	433,265	1,398,329	1,253,399	(144,930)
Property	96,515	578,093	67,237	645,330	78,410	(566,920)
Other Objects	635,513	599,855	800,280	1,400,135	1,785,572	385,437
Other Financing Uses	447,052	170,471	1,357,275	1,527,746	3,246,747	1,719,001
TOTAL EXPENDITURES	\$14,763,086	\$16,549,440	\$23,233,181	\$39,782,621	\$40,750,730	\$968,109
SURPLUS / (DEFICIT)	\$14,933,264	\$14,552,580	(\$13,445,787)	\$1,106,793	(\$247,090)	\$1,353,883
ENDING FUND BALANCE	\$4,674,232	\$26,517,986		\$13,072,199	\$11,718,316	



# State Budget – Governor's Proposal

- Minimum Wage Increase
  - Projected Cost Impact:
    - \$12
    - \$15
- Fair Funding
  - Proposed increase
    - BEF (Basic Education Funding) \$1,347,368 (62.9% inc)
    - SEF (Special Education Funding) \$146,691 (16.3% inc)
- Other Potential Funding/Concerns
  - \$45M in school safety and security grants
  - \$45,000 minimum teacher salary
  - Charter School Reform (potential savings of \$144,787)
    - Statewide tuition rate of \$9,800



# Budget Challenges (2022/2023)

- Assessments changes and appeals
  - Several pending
- State Revenue
  - Additional BEF and SEF or Flat Funding
- Enrollment
  - Projected enrollment
  - Charter School enrollment
- Tax increase
- Medical Access
- Personnel
  - Hiring/Retirees
  - Minimum Wage



# Personnel and Support Staff

- Support Staff estimated hourly wage increase<sup>^</sup>
  - Impact of starting salary to \$12

• Wages: \$39,154

Benefits: \$17,009

• Total: \$56,163

- Includes Food Service (\$21,727) and General Fund (\$34,436)
- Total number of positions under \$12.00/hour: 23

Food Service: 13

· General Fund: 10

Impact of starting salary to \$15

• Wage: \$349,263

Benefits: \$151,720

• Total: \$500,983

- Includes Food Service (\$90,789) and General Fund (\$410,193)
- Total number of positions under \$15.00/hour: 80

Food service: 14

General Fund: 66

<sup>^</sup>Includes annual increase, if increase is less than budgeted, impact could be higher



## Budget 2022/2023 Status

	16-Feb-22	19-Jan-22
Projected Revenue	\$ 39,996,475	\$ 39,351,540
Projected Expenditures	41,280,361	41,674,438
Projected Surplus/(Deficit)	(1,283,886)	(2,322,898)
Notes: Does not include any tax millag		

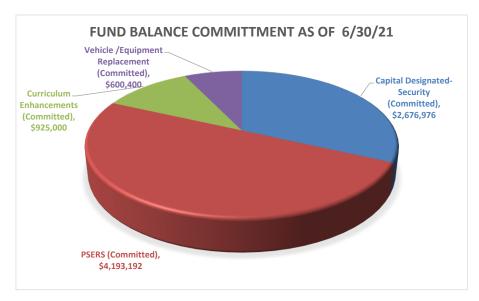
## Assumptions

- Wage Increases in accordance with agreements
- Health Care Increase not to exceed 4%
- PSERS 35.79 (2021/22 34.95 2.4% increase)
- No new positions proposed
- Includes confirmed professional retiree savings of \$295,373
- Includes pre-refinance debt service: \$590,084
- Does not include tax millage increase
  - (Act I = 3.9%)(\$1,016,825)
- Use of Fund Balance (Retirement/PSERS)



# Ending Fund Balance – as of 6/30/2021

<u>Fund Balance</u>						
	6/30/20	<u>6/30/21</u>				
Non Spendable	\$8,664	\$5,233				
Restricted	\$140,010	\$57,457				
Committed	\$5,444,282	\$8,395,568				
Assigned	\$732,872	\$247,090				
Unassigned	\$2,863,692	\$3,260,058				
Total	\$9,189,520	\$11,965,406				



**Note:** Assigned fund balance is a placeholder for the next year's budget deficit



# Items on Board Agenda

- Agreement with Scottish Rite for Graduation
- Budget Transfers
- WAEF Donations
- Contract for Professional Services
- Delinquent Real Estate Taxes



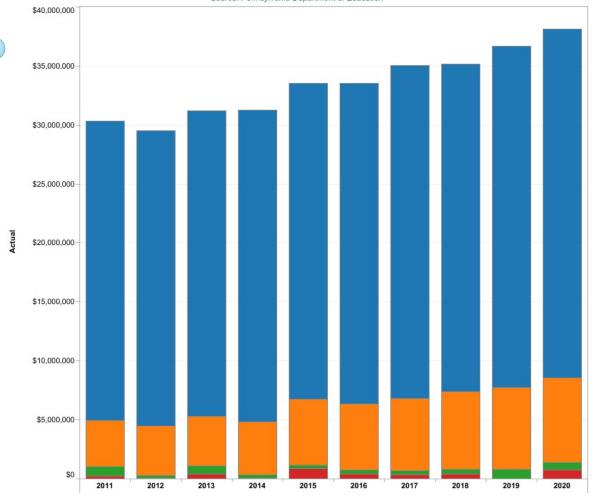
# March Meeting

- Staffing/Personnel Discussion
- Tax Increase Discussion
- Enrollment Projections
- Updates:
  - 2021/2022 Budget to Actual Projection
  - 2021/2022 Cash Flow
  - 2022/2023 Budget
- 5 Year Forecast



### **Revenue Bar Chart**

District: Wyomissing Area SD By: Function Level 1 Source: Pennsylvania Department of Education



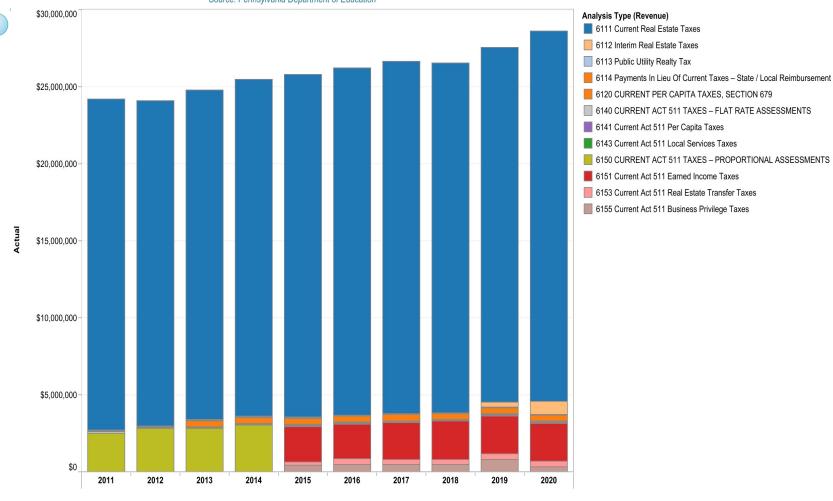
#### Analysis Type (Revenue)

- 6000 REVENUE FROM LOCAL SOURCES
   7000 REVENUE FROM STATE SOURCES
   8000 REVENUE FROM FEDERAL SOURCES
- 9000 OTHER FINANCING SOURCES



### **Revenue Bar Chart**

District: Wyomissing Area SD By: Function Level 4 Source: Pennsylvania Department of Education



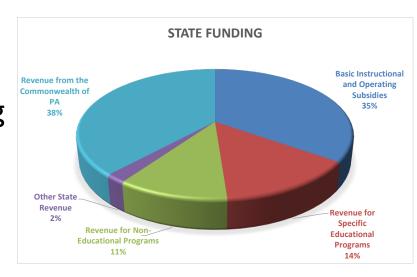


## Act I Index Review

- Adjusted Act I Index, which has been set at 3.9% (WASD Index)
- 3.9% = \$1,017,313 of estimated additional tax revenue
- 2022 vs 2021 assessed value (as of)
  - West Reading: \$181,135,300 vs \$180,643,600 +\$491,700
    - Net projected Revenue = \$5,608,854
  - Wyomissing: \$659,821,900 vs \$659,934,700 -\$112,800
    - Net Projected Revenue = \$20,463,579
  - Total tax exempt value = \$297,656,200 (26.12% of total valuation)
- Note: The District's tax increase for 2021/2022 was 2% and the average tax increase for the past five years is 1.60%

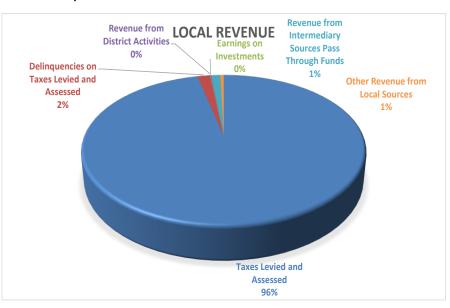


- Revenue Sources:
  - State 19.51%
    - Basic Education Funding
    - Special Education Funding
    - Subsidies
      - Social Security
      - Retirement
      - Transportation
  - ∘ Federal 2.59%
    - Title Funds
    - ESSER/ARP Funding
    - Medical Access





- Revenue Sources:
  - Local 77.90%
    - Taxes
      - Real Estate (limited Act I index)
      - Per Capita
      - Earned Income
      - Local Service Tax
      - Business Privilege Tax
      - Real Estate Transfer Tax
    - Interest
    - IDEA
    - Other Fees/Donations





# ARP ESSER/CARES Funding

What the District has been allocated/spent:

CARES Funding (PA Dept of Ed): \$220,451
 spent \$176,002

ESSER Funding (PCCD): \$195,413
 spent \$195,413

CARES Funding (COB): \$99,938
 spent \$99,938

ESSER Funding (PCCD): \$56,506
 spent \$56,506

ESSER II Funding (PA Dept of Ed): \$979,196
 spent \$826,882

ESSER III Funding (PA Dept of Ed): \$1,981,814 spent \$472,097

ARP Set Aside – Act 42 (PA Dept of Ed): \$154,033 - pending

ARP ESSER Homeless Children and Youth: \$10,048 - pending

ARP Supplement IDEA: \$64,635- approved

Total ARP ESSER CARES Funding: \$3,762,034

Total ARP ESSER CARES Funding Available: \$1,935,196

Available until September 30, 2024